



Scott Colangelo

Scott Colangelo is the chairman and managing partner of Prime Capital Investment Advisors (PCIA). He is the creator of our Qualified Plan Advisors (QPA) brand and is responsible for strategic planning and growth of PCIA.

QPA's singular focus on participant education has evolved into comprehensive financial wellness and the founding of Plan Health (www.Planhealth.com), years before it was mainstream. "Participant education and plan health are concepts everyone talks about, but there are very few concrete examples of firms that actually do it well," said Scott.

At Prime Capital Investment Advisors, clients don't have just one advisor; they get a team. Our team approach and our commitment to invest in resources opens up even more opportunities for our clients. With our staff of ERISA attorneys, PCIA already serves as a fiduciary and has been ready for the new Department of Labor fiduciary rule for some time.

This collaborative approach is the foundation of the company. PCIA builds real relationships with clients, but Scott is not here to maintain the status quo – he continues to strive for better and is willing to look for solutions that aren't always the easiest to find.

When he's not working hard for his clients and team, Scott is spending time traveling with his family. Scott holds a Bachelor of Science degree in finance with a minor in marketing from Kansas State University, as well as FINRA Series 7, 63 and 66 registrations. In his own words, his two hobbies are basketball and golf, although "I'm not very good at either."

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