



**PRIME CAPITAL**  
INVESTMENT ADVISORS

# **MEDIA FACT SHEET**

**01**

Prime Capital Investment Advisors (PCIA) is a dynamic, growth-oriented company with offices spread across 11 cities in the United States.

**02**

PCIA provides full-service financial planning, including fee-based asset management, qualified plan design and implementation, and wealth management for high net worth individuals.

**03**

Prime Capital Investment Advisors' team-based approach is deeply committed and personalized to our clients' unique goals, drives the businesses' growth and is the foundation of the company culture. PCIA's individualized attention ensures clients' needs always come first.

**04**

PCIA's advisors and staff members, including in-house ERISA attorneys and CFAs, bring great credentials and experience to a team that has created one of the largest independent financial firms in the Midwest.

## BACKGROUND:

# Prime Capital Investment Advisors

- The Leadership Team comprises four tenured advisors with a combined average of 24 years of service in the financial industry and more than 20 years at the firm. The owners include Scott Colangelo (CEO), Tim Hakes (president), Joe Hildebrand and Joe Zdeb.
- PCIA provides full-service financial planning, including fee-based asset management, qualified plan design and implementation, and wealth management for high net worth individuals.
- We have more than 65 independent financial advisors and 20 staff members in 11 offices across seven states including Kansas, Missouri, Texas, Tennessee, Colorado, Minnesota, Iowa and Nebraska.
- Three ERISA attorneys on staff provide expertise to clients.
- Our CFA-led, 11-person Investment Advisors Committee guides the firm's investment policy and is responsible for reviewing client allocations at least monthly.
- Our financial advisors provide an additional service to retirement plan sponsors and participants, including custom plan design and retirement education.

## TOPICS PRIME CAPITAL INVESTMENT ADVISORS CAN SPEAK ON:

- **Mergers and Acquisitions**
- **Fiduciary Rule Changes**
- **Fiduciary Investment Management**
- **Industry and Market Trends**
- **Corporate Philanthropy**
- **Wealth Management**
- **Financial Planning**
- **Asset Management**

CONTACTS:

# Trozzolo Communications Group

Trozzolo is the agency of record for Prime Capital Investment Advisors and can help facilitate media requests.

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